

# NEGOTIATING LIMITATIONS OF LIABILITY THURSDAY, AUGUST 21 | 11 AM - NOON | ZOOM

## REGISTER NOW

#### ATTEND THIS WEBINAR TO LEARN:

- Key strategies for negotiating limitations of liability clauses
- Common pitfalls to avoid
- How these provisions impact insurability and claims

#### ZACH WATERS

CEO AT BLACK SWAN RISK MANAGEMENT

MANAGING PRINCIPAL & INSURANCE BROKER AT BLACK SWAN INSURANCE SERVICES

Zach has become a trusted advisor to architecture and engineering firms around the country, helping clients strengthen their businesses through proactive risk management strategies. He is also a board member of the Architectural Foundation of San Francisco.

### HARLAND FROST

ATTORNEY AT LITCHFIELD MALONE McDONALD

Harland is a key member of the firm's corporate law and litigation practice groups. He has become a trusted advisor to business owners and design professionals, where he assists clients in building their businesses from the ground up. While at LMM, he has drafted and negotiated hundreds of contracts on his clients' behalf involving transactions and projects worth hundreds of millions of dollars.



