

FEDERAL DESIGN-BUILD STRATEGIES: PURSUING AND WINNING YOUR SHARE OF THE FEDERAL DESIGN-BUILD MANDATE

THURSDAY, NOVEMBER 19

11:00 AM - 12:00 PM PACIFIC | VIRTUAL

Two significant changes to Federal procurement strategies are changing the way that geotechnical engineers pursue and win military design and construction services contracts:

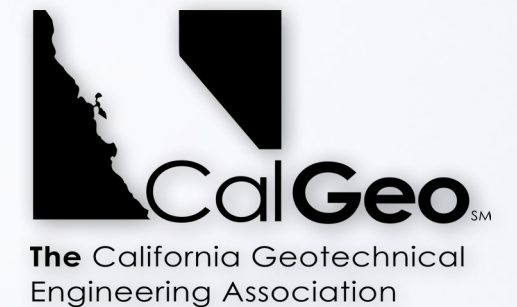
1. Recent (2026) guidance enables procurements using Progressive Design-Build, which supports qualifications based selection while also creating space for engineering designs that deliver overall cost efficiency.
2. NAVFAC and other agencies are now describing their commitment to conventional design-build as a mandate, suggesting that a Contractor-led team will design most new procurements.

This presentation provides an overview of design-build and progressive design-build procurement and offers actionable advice about:

- The critical importance of General Contractor relationships.
- Understanding the structure of a Multiple Award Construction Contract (MACC) and how it affects project pursuits.
- Understanding the design processes required by the Unified Facilities Criteria.
- Opportunities for construction-phase services through specified Quality Assurance roles that are uncommon in private work.
- Getting paid for pursuits to defray the cost of subsequent proposal efforts.
- Managing potential conflicts of interest when supporting multiple MACC members.

REGISTER

Members \$50
Nonmembers \$100



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